



Village At Nags Head

Wonderful Marsh Links location on the 8th fairway pond. The views of the sound, golf course and the condition make this three bedroom home an excellent value. Great location for a second home or primary residence. \$385,000.

Home Team Realty
Market Place Shopping Center
5535 N. Croatan Hwy
Southern Shores, NC 27949



Southern Shores

Canal Front! Spacious four bedroom home with easy one floor living. Features include a large master suite with walk-in closet overlooking the canal, large garage and workshop, studio, breakfast nook, and formal dining room. Fine Bo Taylor construction. \$559,000

Search all Outer Banks Listings at www.hometeamobx.com/forsale



Ken Greenwood joins the Home Team! Ken and his family have vacationed here since 1968. He is a graduate of Calvin College, the Naval Air Intelligence School and the Defense Intelligence Post Graduate course. Ken is an active member of Duck United Methodist Church. Welcome Ken!

Don't Miss This!

Southern Shores celebrating 25 years on April 24th from 10 AM to 3 PM.

Events include a parade down Juniper Trail then entertainment and refreshments in the Market Place Shopping Center parking lot.

Home Team Realty offers a unique business model. Ask us how it can result in a higher level of service for you.

Mission Statement

Helping people realize their real estate dreams by developing lifelong relationships through offering Exceptional Service Every Step of the Way.

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Staff at Home Team Realty
Standing Jeff Scott, Ken Greenwood, Lori Scott. Sitting Melissa McCarter, Karen Bliss

Exceptional Service Every Step of the Way!

The Carolina RE View

\$.75

A quarterly service for buyers and owners of Outer Banks real estate Spring 2004

Home Team Realty Getting a New Name

Shortly you will notice a small change at Home Team Realty. We are in the process of changing our name to Scott Team Realty. The same team will offer the same great service with the same unique business model that has resulted in service exceeding the expectations of many buyers and sellers over the past two years. Recently Cendant, owners of many nationally recognized real estate franchises, informed us that they owned the trademark to Home Team. Rather than exert time and energy to keep the name, we decided it was best to put this behind us and focus on our clients' needs. Our migration to our new name started at the end of March and should be complete by mid-April. So if you see us fixing our signs or notice a slight change in our logo just know we are still working to bring you the best service available on the Outer Banks.



Tourism Awareness Study Optimistic on Vacation Rentals

By Tina Tice Wright Property Management

In the aftermath of Hurricane Isabel and the 100th Anniversary of Flight the Outer Banks Visitors Bureau decided to check the pulse of our tourism industry by hiring Strategic Marketing & Research, Inc. to survey the market groups that visit the Outer Banks. Survey results show more people intend to visit the Outer Banks than any where else including Myrtle Beach, Hilton Head and the Virginia and Jersey shores. Also, over 60% of those polled also were open to considering a vacation home as



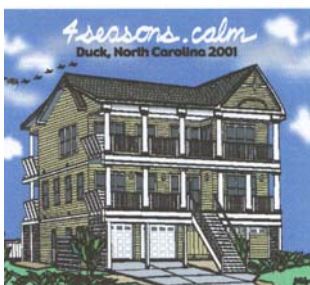
opposed to a motel or other accommodations. The survey showed that 55% of those polled will begin planning their vacation less than two months prior arriving. This trend should result in fewer advanced bookings. For more info on the survey or a copy of the report contact Tina at Wright Property Management at 252-261-2186 or Home Team Realty.

Corolla Horse Herd To Be Trimmed

The population of the wild horses north of Corolla has increased significantly in recent years. To decrease their impact on the Currituck National Wildlife Refuge some of the horses will be auctioned off on May 15th at the Maple Park in Currituck. For more info on the auction or on the Corolla Wild horses call 252-453-8002 or check out their website at www.corollawildhorses.com.



OBX Home Sketches Now Available



Lunar Designs is a company that can be commissioned to sketch your home. Not only can you order a print from them, but also they offer greeting card prints of the sketch. This is a neat gift idea for a spouse or to use as a thank you card for guests. For more info on Lunar Designs contact Laurie Stuart at 252-255-5368 or call Home Team Realty for more information.

Real Estate Activity Still Strong

OBX Property sales are still booming! Local seasoned real estate agents see this real estate market as good as ever. Many sellers are still receiving multiple offers on well priced properties. Low interest rates and hopes of summer rental income are spurring buyers to purchase now. A popular financing trend some buyers are choosing this season is interest only loans. They make beach property much more affordable. For a complete market summary or specific info on interest only loans contact us at the below number or at info@hometeamobx.com