



**Dare Beaches North of Oregon Inlet:** Houses 5.5% Lots -42%. This year saw good numbers of sales and good increases in indicators. It is interesting that the average days on the market has not adjusted much. That is likely because of the amount of properties still on the market. The lower average lot prices is likely because fewer waterfront lots were sold.

HOUSES	# Sales	Average Sold Price	Average Days on MKt.	List Price to Sold Price	LOTS	# Sales	Average Sold Price	Average Days on MKt.	List Price to Sold Price
	2017	872	\$413,291 5.5%	176		96%	2017	151	\$168,009 -42%
2016	766	\$391,485	183	95.5%	2016	101	\$285,530	290	95.8%

**Southern Shores:** Houses 4.7% Lots-32%. We had slightly more demand for homes and significantly more demand for lots in Southern Shores in 2017. Many homes that had been on the market for long periods of time finally sold causing the average days on the market to go up. Fewer of the expensive water front lots sold this year which resulted in lower average sales prices.

HOUSES	# Sales	Average Sold Price	Average Days on MKt.	List Price to Sold Price	LOTS	# Sales	Average Sold Price	Average Days on MKt.	List Price to Sold Price
	2017	92	\$485,164 4.7%	238		95.2%	2017	32	\$141,921 -32%
2016	85	\$463,318	198	95.1%	2016	17	\$207,918	328	92.2%

**Kitty Hawk and Martin's Point:** Houses 9.5% Lots -37% The trend of higher average sales prices for homes continued in this area. List price to sales price ratios also improved. This area saw significantly more sales activity this year.

HOUSES	# Sales	Average Sold Price	Average Days on MKt.	List Price to Sold Price	LOTS	# Sales	Average Sold Price	Average Days on MKt.	List Price to Sold Price
	2017	114	\$368,692 9.5%	149		96.2%	2017	32	\$116,668 -37%
2016	100	\$336,511	159	95.4%	2016	21	\$184,185	326	94.1%

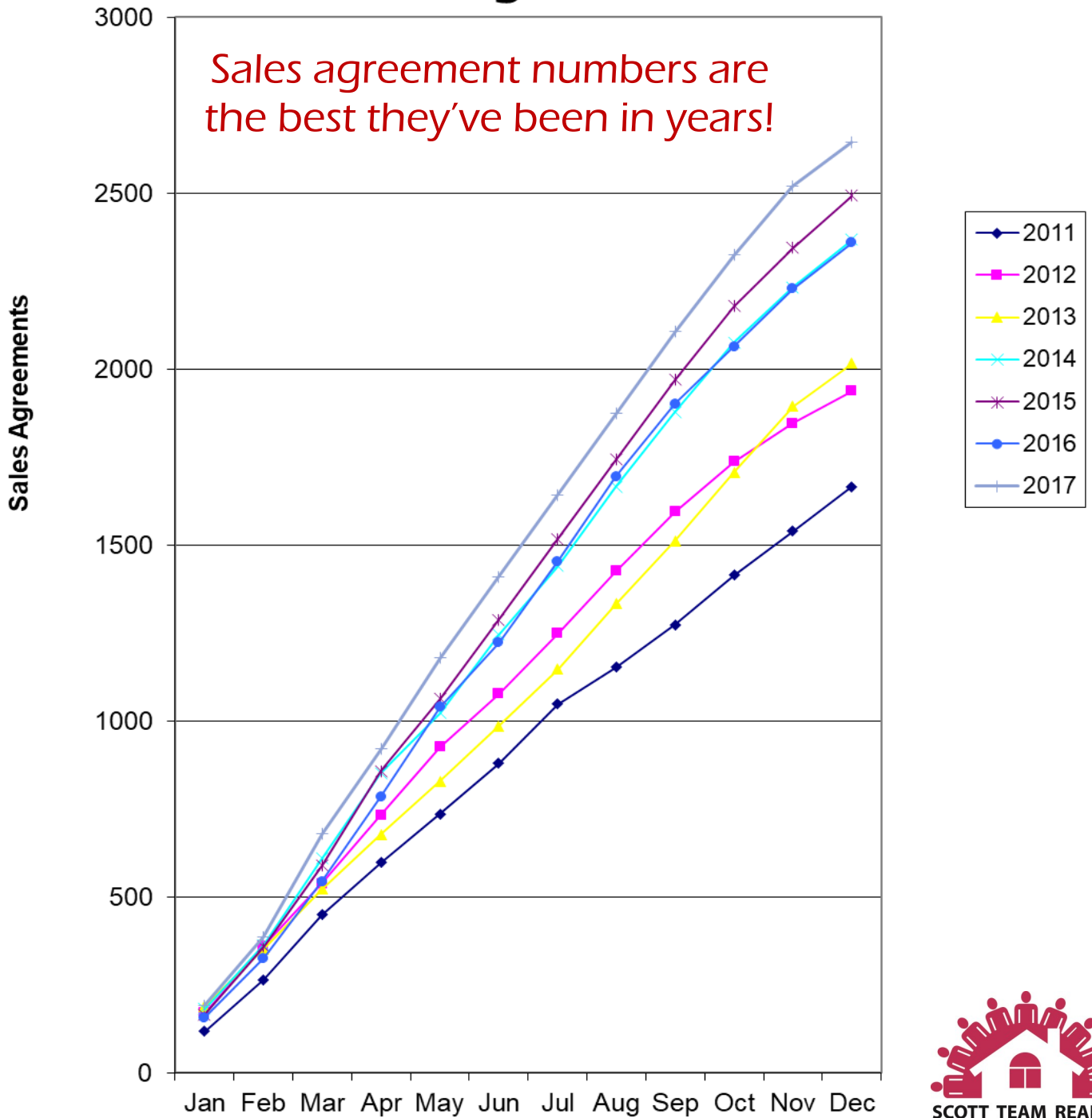
**Duck:** Houses 7.7% **Corolla Houses** 1% Both Duck and Corolla had increases in sales and average sales prices. Many of the sales were of homes that were on the market for extended periods of time. This trend was evident in the average days on the market increase.

DUCK	# Sales	Average Sold Price	Average Days on MKt.	List Price to Sold Price	COROLLA	# Sales	Average Sold Price	Average Days on MKt.	List Price to Sold Price
	2017	129	\$578,828 7.7%	296		95.5%	2017	252	\$580,934 1%
2016	107	\$537,038	228	94.1%	2016	237	\$587,686	236	94.7%

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# Total OBX Listings

